



Business Development Committee  
November 13, 2019  
12:00 – 1:00  
Sid Wainer & Son  
2301 Purchase St #1, New Bedford, MA 02746

1. Call to Order time – Rick
2. Welcome new committee member and workforce board employee
  - Beth Costa - new committee member
  - Jacquie Sylvia – new workforce board employee
3. Consent Agenda - Rick
  - Approve minutes of July 17 , 2019
4. MassHire Website and social media outlet updates – Jacquie Sylvia
  - Live overview
  - WBSM sharing on our social media outlets
5. Foundation Search Membership – Jim - <http://www.foundationsearch.com/>
  - No real search activity completed (Donna did a quick look)
  - Top US Foundations by State ranked by Assets (In MA 4,137 found)
  - In many cases you need a scope of work and reasons for an inquiry – very time consuming
  - Resources available with our subscription:
    - A. Introductory Webinar 1: Initial Consultation - Kick Start your LOI's
    - B. Introductory Webinar 2: Orientation to FoundationSearch
    - C. Live Customer Support
6. Employer Reports from the MassHire Career Center
  - Updates on progress of the BSU – James Daniels and Beth Costa
7. Workforce Board Off-Shore Wind Position – Jim
  - CEC Grant update
8. Other Business
  - Schedule for subsequent meetings – please save the dates on your calendars
    - Tuesday January 14 @ Ahead
9. Adjourn time – Rick